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Banks' Economic Impact in the United States

The nation's 4,500+ banks support their customers and communities by lending money that helps individuals, families and businesses secure a brighter future; employing 2 million individuals; providing a safe place for customers to save; and offering the financial and volunteer support communities need to succeed.



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JOBS LENDING

CUSTOMERS

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Jobs

2.1 M

Employees

\$276 B

Total Annual Compensation & Benefits

\$132,438

Average Total Compensation & Benefits



"We Exist to Help Each Other"

Mary O'Connor earned the 2021 George Bailey Distinguished Service Award, honoring a non-CEO bank employee who demonstrates outstanding initiative, commitment to their customers and community, and the ability to inspire others. Mary strives to live by the mantra, "to whom much is given, much is expected".

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Source: FDIC Call Report 2023Q4

Lending

\$12.5 T

Total Loans Outstanding

\$2.5 T

Total Business Loans

\$661 B

Small Business Loans

26.2 M

Number of Small Business Loans

\$25.235

Average Small Business Loan

\$5.9 T

Total Real Estate Loans

\$2.8 T

Home Loans*

\$970 B

New Home Loans Booked in

2.6 M

Number of Home Loans Booked in 2023

\$315.000

Median New Home Loan Size in 2023

 ${}^* Includes\ residential\ mortgage\ and\ home\ equity\ loans.$ \$199B \$70.4 B 1.1 M Total Agricultural Loans Small Farm Loans Number of Small Farm Loans \$2.1 T \$1.1 T \$530 B Total Consumer Loans Credit Card Loans Auto Loans \$203 B State & Local Government Loans* *Includes money borrowed to build schools, roads, and other infrastructure.

Source: FDIC Call Report, FFIEC HMDA 2023

Customers

\$17.3 T

4,509

78,064

45,135

Deposits

Banks

Branches

Branches Offering Low Fee Bank On-certified Accounts



Making a Difference for Minority and Women-Owned Small Businesses

Hancock Whitney's Community Reinvestment Act division, Hancock Whitney Small Business Matters, serves as a comprehensive, company-wide entrepreneurship and small business outreach program to educate and create opportunities for pre-existing business owners and their teams, with an emphasis on minority and women-owned businesses.

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Source: FDIC Summary of Deposits 2023Q4, CFE Fund, ABA analysis

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